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INVENTORY FOR PERSONAL GOAL SETTING

This form is designed to help you describe how you relate to people now and to enable you to set some goals for personal growth. During the lab, this inventory (to whatever extent you want to share it) may help others be helpful to you in your pursuit of these goals.

For each of the statements below, place an X at an appropriate place on the line to designate where you are <u>now</u>; place an O on the line to designate where you <u>want</u> to be.

Not a	ITY TO LI it all al		OTHERS II	AN UNDE	RSTANDIN		pletely	able
1	2	3	4	5 "	6 X	7	88	· 9©
		ro DISCUS	S FEELING	SS WITH C	THERS	Comp1	etely wi	1ling
1	2	3	4	5	6 X	7	8	<u> </u>
	ENESS OF Letely u		LINGS OF	OTHERS		Comp1	etely aw	are
1	2	3	4	5 X	6	7	8	90
	RSTANDIN nderstan		OO WHAT I	DO		Comp1	ete unde	erstand
1	•							
	2	3	4	<u> 5 × </u>	66	7	8	90
			4 Γ AND ANT		6	7 Toler		90
Not 1	RANCE OF tolerant	CONFLIC		AGONISM		Toler	ant	9 <i>0</i>
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INVENTORY FOR PERSONAL GOAL SETTING

Page Two

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0.			O TRUST (JIHERS	· .		Compl	letely tr	usting	
	1.	2	3	4	5X Q	6	7	8	9	
9.	ABILITY TO INFLUENCE OTHERS Completely unable						Completely able			
	1	2	3 .	4	5 * X	6	7	8	90	
10.	RELATIONS WITH PEERS Wholly competitive						Wholly cooperative			
	1	2	3	4	5 × Ø	6	7	8 1	9	
11.	TENDENCY TO SEEK OUT LEARNING OPPORTUNITIES Content to wait							Always searching		
	1	2	3	4	5 X	6	70	8	9	
12.	BREADTH OF FOCUS Intensive narrow focus					Extensive wide search for solution and understanding				
	1	2	3	4	5	6 ×	70	8	9	
13.	SPEED OF DECISION Defer judgment as long as possible						Decide as quickly as possible			
	1	2	3 -	4	5×0	6	7	8	9	
14.	OBJECTIVE VS. INTUITIVE Rely exclusively on <u>feelings</u> not facts							Rely exclusively on facts, not feelings		
	1	2	3	4	5 X O	6	7	8	9	
15.	IMPULSI		e I speak				Speak	before	I thin	
	1	2	3	4X0	5	6	7	8	9	
16.			SELF-PRO				Learn exclusively from others			
•	1 /	2	3 👌	4	5	6	7	8	9	
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, INV	ENTORY F	OR PE	RSONAL G 100/09/08 :	OAI SETTI CIA-RDP78 0	5343A00020	0090016-0	Page	Three		
17.	PERSIST Give up		luickly	on tough	problems		Never	give u	2	
	1	2	3	4	5	6	7 X Q	8	9	
18.	SELF PRO Never so of the p	ee mys	elf as	ICATION part			as a	s see my major pa roblem	self ert of	
	1	2	3	4	5X O	6	7	8	9	
19.	INTERNAL-EXTERNAL FOCUS Completely controlled by my environment						by my	etely co inner f noughts	ntrol eelin	
	1	2	3	4	5 % 0	6	7	8	9	
	REACTIONS, SUCCESS-FAILURE Stimulated most by reproof, failure, negative feedback							Stimulated most by praise, success, positive feedback.		
	1	2	3	4	5 X O	6	7	8	9	

F I R O - B

Please place number of the answer that best applies to you in the box at the left of the statement. Please be as honest as you can.

- 1. I try to be with people.
 1. usually 2. often 3. sometimes 4. occasionally
 5. rarely 6. never
- 2. I let other people decide what to do.
 1. usually 2. often 3. sometimes 4. occasionally
 5. rarely 6. never
 - 3. I join social groups.
 1. usually 2. often 3. sometimes 4. occasionally
 5. rarely 6. never
- 4. I try to have close relationships with people.
 1. usually 2. often 3. sometimes 4. occasionally
 5. rarely 6. never
- 5. I tend to join social organizations when I have an opportunity.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
 - 6. I let other people strongly influence my actions.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
 - 7. I try to be included in informal social activities.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
 - 8. I try to have close, personal relationships with people.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
 - 9. I try to include other people in my plans.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
- 5 10. I let other people control my actions.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never

people

people

I let other people strongly influence my actions.

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people

people

people

people

1. most

22.

people

2. many 3. some 4. a few 5. one or two 6. nobody

people 🕙

people

FIRO, Page 3

- 23. I try to get close and personal with people.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 24. I let other people control my actions.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 25. I act cool and distant with people.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 26. I am <u>easily led by people</u>.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people
- 27. I try to have close, personal relationships with people.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody.

 people people people people
- 28. I like people to invite me to things.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 29. I like people to act close and personal with me.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 30. I try to influence strongly other people's actions.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 31. I like people to invite me to join in their activities.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 32. I like people to act close toward me.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody

 people people people people
- 33. I try to take charge of things when I am with people.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people
- 34. I like people to include me in their activities.

 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people

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3]

3

- 35. I like people to act cool and distant toward me.
 - 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 36. I try to have other people do things the way I want them done.
 - 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 37. I like people to ask me to participate in their discussions.
 - 1. most 2. many: 3. some 4. a few 5. one or two 6. nobody people people people people
- 38. I like people to act friendly toward me.
 - 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 39. I like people to invite me to participate in their activities.
 - 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people
- 40. I like people to act distant toward me.
 - 1. most 2. many 3. some 4. a few 5. one or two 6. nobody people people people people

PLEASE REMEMBER TO BE AS HONEST AS YOU CAN

- 41. I try to be the dominant person when I am with people.
 - 1. usually 2. often 3. sometimes 4. occasionally 5. rarely 6. never
- 42. I like people to invite me to things.
 - 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 - 6. never
- 43. I like people to act close toward me.
 - 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 - 6. never
 - 44. I try to have other people do things I want done.
 - 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 - 6. never

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FIRO B, Page 5

- 45. I like people to invite me to join their activities.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
- 46. I like people to act cool and distant toward me.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
- 47. I try to influence strongly other people's actions.
 1. usually 21. often 3. sometimes 4. occasionally 5. rarely
 6. never
- 48. I like people to include me in their activities.

 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
- 49. I like people to act close and personal with me.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
- 50. I try to take charge of things when I'm with people.

 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
- 51. I like people to invite me to participate in their activities.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
- 52 I like people to act distant toward me.
 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never
- 1. usually 2. often 3. sometimes 4. occasionally 5. rarely 6. never
- 54. I take charge of things when I'm with people.

 1. usually 2. often 3. sometimes 4. occasionally 5. rarely
 6. never